

The logo for The Joshua Fund features a stylized blue wave above the word "The" in a serif font, followed by "JOSHUA FUND" in a larger, bold serif font.

The JOSHUA FUND

CONSOLIDATED FINANCIAL STATEMENTS  
With Independent Auditors' Report

December 31, 2013 and 2012

# THE JOSHUA FUND

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## **INDEPENDENT AUDITORS' REPORT**

Board of Directors  
The Joshua Fund  
McLean, Virginia

We have audited the accompanying consolidated financial statements of The Joshua Fund and its subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2013 and 2012, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors  
The Joshua Fund  
McLean, Virginia

***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Joshua Fund and its subsidiaries as of December 31, 2013 and 2012, and the changes in their net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Capin Crouse LLP*

Colorado Springs, Colorado  
July 3, 2014

# THE JOSHUA FUND

## Consolidated Statements of Financial Position

|   | December 31,        |                     |
|---|---------------------|---------------------|
|   | 2013                | 2012                |
| <b>ASSETS:</b>                          |                     |                     |
| Cash and cash equivalents               | \$ 4,150,538        | \$ 5,649,837        |
| Certificates of deposit                 | 1,506,671           | 1,003,812           |
| Inventory                               | 515,740             | 346,960             |
| Prepaid expenses and other assets       | 73,698              | 36,364              |
| Property and equipment—net              | 186,211             | 261,220             |
| <b>Total Assets</b>                     | <b>\$ 6,432,858</b> | <b>\$ 7,298,193</b> |
| <b>LIABILITIES AND NET ASSETS:</b>      |                     |                     |
| Liabilities:                            |                     |                     |
| Accounts payable and accrued expenses   | \$ 183,829          | \$ 60,738           |
| Net assets:                             |                     |                     |
| Unrestricted:                           |                     |                     |
| Operating                               | 4,255,715           | 4,984,000           |
| Board designated                        | 1,500,000           | 1,500,000           |
| Equity in property and equipment        | 186,211             | 261,220             |
|   | 5,941,926           | 6,745,220           |
| Temporarily restricted                  | 307,103             | 492,235             |
|   | 6,249,029           | 7,237,455           |
| <b>Total Liabilities and Net Assets</b> | <b>\$ 6,432,858</b> | <b>\$ 7,298,193</b> |

See notes to consolidated financial statements

# THE JOSHUA FUND

## Consolidated Statements of Activities

|                               | Year Ended December 31, |                           |              |              |                           |              |
|-------------------------------|-------------------------|---------------------------|--------------|--------------|---------------------------|--------------|
|                               | 2013                    |                           |              | 2012         |                           |              |
|                               | Unrestricted            | Temporarily<br>Restricted | Total        | Unrestricted | Temporarily<br>Restricted | Total        |
| <b>SUPPORT AND REVENUE:</b>   |                         |                           |              |              |                           |              |
| Contributions                 | \$ 5,819,911            | \$ 436,378                | \$ 6,256,289 | \$ 7,577,363 | \$ 671,697                | \$ 8,249,060 |
| Interest and other income     | 91,401                  | -                         | 91,401       | 53,358       | -                         | 53,358       |
| Total Support and Revenue     | 5,911,312               | 436,378                   | 6,347,690    | 7,630,721    | 671,697                   | 8,302,418    |
| <b>NET ASSETS RELEASED:</b>   |                         |                           |              |              |                           |              |
| Purpose restrictions          | 621,510                 | (621,510)                 | -            | 183,338      | (183,338)                 | -            |
| <b>EXPENSES:</b>              |                         |                           |              |              |                           |              |
| Program services              | 6,337,574               | -                         | 6,337,574    | 4,813,135    | -                         | 4,813,135    |
| Supporting activities:        |                         |                           |              |              |                           |              |
| General and administrative    | 935,099                 | -                         | 935,099      | 1,092,333    | -                         | 1,092,333    |
| Fund-raising                  | 63,443                  | -                         | 63,443       | 142,230      | -                         | 142,230      |
| Total Expenses                | 7,336,116               | -                         | 7,336,116    | 6,047,698    | -                         | 6,047,698    |
| Change in Net Assets          | (803,294)               | (185,132)                 | (988,426)    | 1,766,361    | 488,359                   | 2,254,720    |
| Net Assets, Beginning of Year | 6,745,220               | 492,235                   | 7,237,455    | 4,978,859    | 3,876                     | 4,982,735    |
| Net Assets, End of Year       | \$ 5,941,926            | \$ 307,103                | \$ 6,249,029 | \$ 6,745,220 | \$ 492,235                | \$ 7,237,455 |

See notes to consolidated financial statements

# THE JOSHUA FUND

## Consolidated Statements of Cash Flows

|  | Year Ended December 31, |              |
|--|-------------------------|--------------|
|  | 2013                    | 2012         |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                         |              |
| Change in net assets   | \$ (988,426)            | \$ 2,254,720 |
| Adjustments to reconcile change in net assets to net cash provided (used) by operating activities: |                         |              |
| Depreciation and amortization  | 93,034                  | 86,270       |
| Interest income on certificates of deposit   | (2,859)                 | (5,374)      |
| Loss on property and equipment   | 1,107                   | -            |
| Changes in operating assets and liabilities:   |                         |              |
| Inventory  | (168,780)               | (113,457)    |
| Prepaid expenses and other assets  | (37,334)                | (4,706)      |
| Accounts payable and accrued expenses  | 123,091                 | 33,503       |
| Grants payable   | -                       | (91,000)     |
| Net Cash Provided (Used) by Operating Activities   | (980,167)               | 2,159,956    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                         |              |
| Purchases of certificates of deposit   | (500,000)               | -            |
| Purchases of property and equipment  | (19,132)                | (147,052)    |
| Net Cash Used by Investing Activities  | (519,132)               | (147,052)    |
| Net Change in Cash and Cash Equivalents  | (1,499,299)             | 2,012,904    |
| Cash and Cash Equivalents, Beginning of Year   | 5,649,837               | 3,636,933    |
| Cash and Cash Equivalents, End of Year   | \$ 4,150,538            | \$ 5,649,837 |

See notes to consolidated financial statements

# THE JOSHUA FUND

## Notes to Consolidated Financial Statements

December 31, 2013 and 2012

### 1. NATURE OF ORGANIZATION:

The Joshua Fund (TJF), a nonprofit organization incorporated in the State of Virginia, is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code). TJF was founded in 2006 to bless Israel and her neighbors in the name of Jesus, according to Genesis 12:1-3. Blessing Israel and the nations of the Middle East means praying for the peace of Jerusalem, bringing good news to the afflicted, caring for the poor, and being a light to the nations of the Middle East. TJF relies primarily on contributions to operate and conduct its programs and activities.

TJF established The Joshua Fund (R.A.) (TJFRA) in Israel in 2008. TJFRA is registered as a non-profit association under Israeli laws. TJFRA's goals in general are to promote social justice by establishing and managing a fund for humanitarian assistance to the needy in Israel regardless of religion, race or gender, and also by initiating and managing social and humanitarian projects in the State of Israel.

During the year ended December 31, 2013, TJF established a limited liability corporation (LLC) incorporated in the State of Delaware, established in order to further TJF's missions in the Middle East. No financial activity for the LLC occurred during the fiscal year ended December 31, 2013.

The financial resources of TJFRA and the LLC noted above are consolidated in these financial statements because they are economically dependent upon TJF and their boards of directors are appointed by TJF.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

TJF maintains its accounts and prepares its consolidated financial statements on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The significant accounting policies followed are described below to enhance the usefulness of the consolidated financial statements to the reader.

#### PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the financial resources and activities of TJF and TJFRA. All material transactions and balances between TJF and TJFRA have been eliminated in the consolidation. TJF and TJFRA will collectively be referred to as TJF.

# THE JOSHUA FUND

## Notes to Consolidated Financial Statements

December 31, 2013 and 2012

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### FOREIGN OPERATIONS

Management has reviewed the assets in other countries and, in its opinion, determined they are under the control and ownership of the ministry or meet the requirements for consolidation as set forth by the Not-for-Profit-Entities Topic of the FASB ASC. While such items are recognized as assets of the ministry, it should be noted that the political situation in many other countries is subject to rapid change. Therefore, the reader should be aware that while the ministry believes the assets are properly stated at the date of this report, subsequent changes could occur that would adversely affect the realizable value of the assets in other countries. In addition, it should be understood the carrying value of the assets in other countries may not be representative of the amount that could be realized should the assets be sold. The account balances relating to foreign operations are reflected in the consolidated financial statements in U.S. dollars.

#### CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash and short-term, highly liquid investments with an original maturity term of three months or less. The balances exceeded federally insured limits by approximately \$3,000,000 and \$4,700,000, as of December 31, 2013 and 2012, respectively. TJF has not experienced any losses on such accounts and believes it is not exposed to any significant credit risk.

#### CERTIFICATES OF DEPOSIT

Certificates of deposit consist of certificates of deposit with an original maturity term of more than three months and are carried at cost.

#### INVENTORY

Inventory is stated at the lower of cost or market using the moving-average method, which approximates the first-in-first-out method. No obsolescence is recorded because the inventory items that are obsolete are not included in the inventory valuation.

#### PROPERTY AND EQUIPMENT

TJF capitalizes property and equipment purchases exceeding \$3,000 and expenses lesser amounts in the year purchased. Property and equipment are recorded at cost. Donated items are recorded at their fair market value on the date of the gift. Depreciation and amortization is computed on the straight-line method over the estimated useful lives of three to ten years.

# THE JOSHUA FUND

## Notes to Consolidated Financial Statements

December 31, 2013 and 2012

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### CLASSES OF NET ASSETS

The net assets of TJJ are reported in the following classes:

*Unrestricted net assets* are currently available at the discretion of the board for use in the organization's operations and those resources invested in property and equipment.

*Temporarily restricted net assets* include resources restricted by donors primarily for use with certain projects.

#### SUPPORT AND REVENUE

Contributions are recorded when made, which may be when cash and other assets are received or when unconditionally promised. Contributions of goods, services, and other assets are recorded at the fair market value at the time of the gift. Contributed services of \$85,000 are included in contributions in the consolidated statements of activities for both of the years ended December 31, 2013 and 2012. TJJ reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the contributed amounts. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net assets released from restrictions. All contributions are considered available for unrestricted use unless specifically restricted by the donor.

#### FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing various program services and supporting activities have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs, such as salaries and benefits and depreciation, have been allocated among the program services and supporting activities benefited.

#### UNCERTAIN TAX POSITIONS

The financial statement effects of a tax position taken or expected to be taken are recognized in the consolidated financial statements when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. Interest and penalties, if any, are included in expenses in the consolidated statements of activities. As of December 31, 2013, TJJ had no uncertain tax positions that qualify for recognition or disclosure in the consolidated financial statements.

TJJ's federal Exempt Organization Business Income Tax Returns (Form 990) for the years ended December 31, 2012, 2011, and 2010 are subject to examination by the IRS, generally for three years after they were filed.

# THE JOSHUA FUND

## Notes to Consolidated Financial Statements

December 31, 2013 and 2012

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### NEW ACCOUNTING PRONOUNCEMENT

The Financial Accounting Standards Board (FASB) recently issued an accounting standards update to the Statement of Cash Flows-Overall-Other Presentation Matters Topic of the Accounting Standards Codification (ASC). The amendments in this update require classification of cash receipts from the sale of donated financial assets (e.g., debt or equity instruments) by a not-for-profit that, upon receipt of the donated financial assets, are directed for sale without any limitations and are converted nearly immediately into cash as (1) operating cash flows, or (2) if the donor has restricted the use of the securities to a long-term purpose, as financing cash flows. The amendments require classification as investing cash flows of all other cash receipts resulting from the sale of debt and equity securities not meeting the foregoing conditions for classification within operating or financing cash flows. The amendments are effective for fiscal years beginning after June 15, 2013. TJF has this update and has restated prior year financial statements for comparability. The effect of this restatement was to increase net cash provided by operating activities and decrease net cash used by investing activities for the year ended December 31, 2012 by \$8,619.

#### RECLASSIFICATIONS

Certain prior year amounts have been reclassified in order to conform to current year presentation.

### 3. PROPERTY AND EQUIPMENT—NET:

Property and equipment—net consists of:

|   | December 31,      |                   |
|---|-------------------|-------------------|
|   | 2013              | 2012              |
| Vehicles  | \$ 274,095        | \$ 273,170        |
| Furniture, fixtures, and equipment              | 82,672            | 86,951            |
| Software  | 91,860            | 91,860            |
| Website development                             | 17,890            | 21,878            |
| Leasehold improvements                          | 8,887             | -                 |
|   | <u>475,404</u>    | <u>473,859</u>    |
| Less: Accumulated depreciation and amortization | <u>(302,793)</u>  | <u>(212,639)</u>  |
|   | 172,611           | 261,220           |
| Software in process                             | 13,600            | -                 |
|   | <u>\$ 186,211</u> | <u>\$ 261,220</u> |

### 4. BOARD DESIGNATED:

TJF has board designated net assets of \$1,500,000 for both of the years ended December 31, 2013 and 2012. This board designated amount is allocated as \$1,000,000 for operating reserves and \$500,000 for cash reserves.

# THE JOSHUA FUND

## Notes to Consolidated Financial Statements

December 31, 2013 and 2012

### 5. TEMPORARILY RESTRICTED NET ASSETS:

Temporarily restricted net assets consist of the following as of:

|                             | December 31,      |                   |
|-----------------------------|-------------------|-------------------|
|                             | 2013              | 2012              |
| Israeli relief projects     | \$ 245,548        | \$ 378,545        |
| Humanitarian projects       | 22,750            | 81,375            |
| Other projects              | 17,608            | 6,353             |
| Holocaust and Jewish relief | 10,803            | 15,588            |
| Warehouse and supplies      | 9,724             | 9,824             |
| War preparation             | 670               | 550               |
|                             | <u>\$ 307,103</u> | <u>\$ 492,235</u> |

### 6. FOREIGN OPERATIONS:

In connection with TJFRA and its ministry in Israel and neighboring countries, TJF has certain supporting facilities outside the United States of America. Assets in other countries consist of:

|                                       | December 31,        |                     |
|---------------------------------------|---------------------|---------------------|
|                                       | 2013                | 2012                |
| Cash and cash equivalents             | \$ 920,190          | \$ 1,210,892        |
| Inventory                             | 515,740             | 346,960             |
| Prepaid expenses and other assets     | 15,463              | 19,560              |
| Property and equipment—net            | 167,391             | 220,216             |
| Accounts payable and accrued expenses | (63,834)            | (31,951)            |
|                                       | <u>\$ 1,554,950</u> | <u>\$ 1,765,677</u> |

### 7. COMMITMENTS:

TJF leases office and warehouse space through various cancellable and noncancellable operating leases. Rent expense, for both cancellable and noncancellable leases, for the years ended December 31, 2013 and 2012, was \$237,940 and \$136,456, respectively. Future minimum lease payments under the noncancellable operating leases for the year ending December 31, 2014 are \$180,856.

### 8. RETIREMENT PLAN:

TJF sponsors a 401(k) defined contribution plan for all employees who are over the age of 21 and have worked at TJF for at least a year. TJF provides a direct match up to 3% of employee contributions and 1/2 match of employee contributions between 3% and 5%. Total contributions were \$11,663 for the year ended December 31, 2013.

# **THE JOSHUA FUND**

## **Notes to Consolidated Financial Statements**

December 31, 2013 and 2012

9. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through the report date, which represents the date the consolidated financial statements were available to be issued. Subsequent events after that date have not been evaluated.