

Consolidated Financial Statements With Independent Auditors' Report

December 31, 2020 and 2019



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## INDEPENDENT AUDITORS' REPORT

Board of Directors The Joshua Fund McLean, Virginia

We have audited the accompanying consolidated financial statements of The Joshua Fund and its subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2020 and 2019, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors The Joshua Fund McLean, Virginia

# **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Joshua Fund and its subsidiaries as of December 31, 2020 and 2019, and the changes in their net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Colorado Springs, Colorado

Capin Crouse LLP

May 6, 2021

# **Consolidated Statements of Financial Position**

	December 31,				
		2020		2019	
ASSETS:					
Cash and cash equivalents	\$	3,539,156	\$	2,790,659	
Restricted cash		33,003		33,043	
Certificates of deposit		1,631,797		1,901,177	
Inventory		-		36,138	
Prepaid expenses and other assets		63,249		64,942	
Property and equipment-net		6,776		19,988	
Total Assets	\$	5,273,981	\$	4,845,947	
LIABILITIES AND NET ASSETS:					
Liabilities:					
Accounts payable and accrued expenses	\$	217,177	\$	164,135	
Net assets:					
Without donor restrictions:					
Operating		4,025,964		3,664,509	
Board designated		1,000,000		1,000,000	
		5,025,964		4,664,509	
With donor restrictions		30,840		17,303	
		5,056,804		4,681,812	
Total Liabilities and Net Assets	\$	5,273,981	\$	4,845,947	

# **Consolidated Statements of Activities**

	Year Ended December 31,								
	2020 2019								
	Without Donor With Donor		Total	Without Donor Restrictions	With Donor Restrictions		Total		
OPERATING:									
Support and Revenue:									
Contributions	\$ 5,625,247	\$	465,236	\$ 6,090,483	\$ 5,307,601	\$	162,096	\$ 5,469,697	
Interest and other income	43,081			43,081	101,755			101,755	
Total Support and Revenue	5,668,328		465,236	6,133,564	5,409,356		162,096	5,571,452	
Net Assets Released:									
Purpose restrictions	451,699		(451,699)	_	182,552		(182,552)	_	
Expenses:									
Program services	4,242,234		-	4,242,234	4,849,513		-	4,849,513	
Supporting activities:									
General and administrative	997,176		_	997,176	1,043,880		_	1,043,880	
Fundraising	78,231		_	78,231	65,052			65,052	
Total Expenses	5,317,641			5,317,641	5,958,445			5,958,445	
Change in Net Assets From Operations	802,386		13,537	815,923	(366,537)		(20,456)	(386,993)	
NON-OPERATING:									
Grant expense due to deconsolidation	(440,931)		-	(440,931)	-		-	-	
Gain on exchange rate					27,106			27,106	
Change in Net Assets	361,455		13,537	374,992	(339,431)		(20,456)	(359,887)	
Net Assets, Beginning of Year	4,664,509		17,303	4,681,812	5,003,940		37,759	5,041,699	
Net Assets, End of Year	\$ 5,025,964	\$	30,840	\$ 5,056,804	\$ 4,664,509	\$	17,303	\$ 4,681,812	

# **Consolidated Statement of Functional Expenses**

Year Ended December 31, 2020

		Supporting Activities							
			General			S	upporting		
	Program		and			1	Activities		
	 Services	Adn	ninistrative	Fu	ndraising		Total	Tot	tal Expenses
OPERATING:									
Grants and contracts	\$ 3,257,213	\$	_	\$	_	\$	_	\$	3,257,213
Salaries and benefits	668,947		478,959		23,097		502,056		1,171,003
Professional services	31,307		230,219		4,218		234,437		265,744
Communications	130,191		20,835		43,416		64,251		194,442
Fees and insurance	4,596		167,255		_		167,255		171,851
Travel and hospitality	75,057		12,868		1,293		14,161		89,218
Information technology	22,339		48,437		2,405		50,842		73,181
Equipment and facilities	32,512		3,454		_		3,454		35,966
Office expenses	4,822		14,377		1,302		15,679		20,501
Organizational expenses	48		17,035		_		17,035		17,083
Depreciation and									
amortization	14,759		1,651		_		1,651		16,410
Other operating expenses	443		2,086		2,500		4,586		5,029
Total Operating Expenses	4,242,234		997,176		78,231		1,075,407		5,317,641
NON-OPERATING:									
Grant expense due to									
deconsolidation	 440,931								440,931
Total Expenses	\$ 4,683,165	\$	997,176	\$	78,231	\$	1,075,407	\$	5,758,572

## **Consolidated Statement of Functional Expenses**

Year Ended December 31, 2019

**Supporting Activities** General Supporting Program Activities and Services Administrative Total Fundraising **Total Expenses** \$ \$ \$ Grants and contracts 3,180,004 3,180,004 30,196 544,130 1,356,879 Salaries and benefits 812,749 513,934 Travel and hospitality 507,725 31,115 31,115 538,840 Professional services 104,244 212,697 219,496 323,740 6,799 Fees and insurance 8,591 165,538 165,538 174,129 15,435 Communications 110,509 23,332 38,767 149,276 Information technology 20,396 42,548 480 43,028 63,424 Organizational expenses 58 48,218 48,218 48,276 Equipment and facilities 42,560 3,034 276 3,310 45,870 1,650 Depreciation and amortization 27,895 29,545 1,650 Other operating expenses 22,180 1,659 2,408 4,067 26,247 Office expenses 8,052 12,602 1,561 9,613 22,215 **Total Expenses** 4,849,513 1,043,880 65,052 1,108,932 5,958,445

# **Consolidated Statements of Cash Flows**

	Year Ended December 31,					
		2020		2019		
CASH FLOWS FROM OPERATING ACTIVITIES:						
Change in net assets	\$	374,992	\$	(359,887)		
Adjustments to reconcile change in net assets to						
net cash provided (used) by operating activities:						
Depreciation and amortization		16,410		29,545		
Interest income on certificates of deposit		48,645		33,409		
Gain on sale of property and equipment		-		(6,462)		
Changes in operating assets and liabilities:						
Inventory		36,138		7,477		
Prepaid expenses and other assets		1,693		(28,397)		
Accounts payable and accrued expenses		53,042		(13,562)		
Net Cash Provided (Used) by Operating Activities		530,920		(337,877)		
CASH FLOWS FROM INVESTING ACTIVITIES:						
Proceeds from sale of certificates of deposit		1,348,317		1,507,560		
Purchases of certificates of deposit		(1,127,582)		(1,593,317)		
Proceeds from sale of property and equipment		-		11,032		
Purchases of property and equipment		(3,198)		(5,861)		
Net Cash Provided (Used) by Investing Activities		217,537		(80,586)		
Net Change in Cash and Cash Equivalents and Restricted Cash		748,457		(418,463)		
Cash and Cash Equivalents and Restricted Cash, Beginning of Year		2,823,702		3,242,165		
Cash and Cash Equivalents and Restricted Cash, End of Year	\$	3,572,159	\$	2,823,702		
Cash and Cash Equivalents	\$	3,539,156		2,790,659		
Restricted Cash		33,003		33,043		
Total Cash and Cash Equivalents and Restricted Cash	\$	3,572,159	\$	2,823,702		
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### **Notes to Consolidated Financial Statements**

December 31, 2020 and 2019

## 1. NATURE OF ORGANIZATION:

The Joshua Fund (TJF) is a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and comparable state laws. However, TJF is subject to federal income tax on any unrelated business taxable income. In addition, TJF is not classified as a private foundation within the meaning of Section 509(a) of the IRC. TJF was founded in 2006 to bless Israel and her neighbors in the name of Jesus, according to Genesis 12:1-3. Blessing Israel and the nations of the Middle East means praying for the peace of Jerusalem, bringing good news to the afflicted, caring for the poor, and being a light to the nations of the Middle East. TJF relies primarily on contributions to operate and conduct its programs and activities.

During the year ended December 31, 2013, TJF established a limited liability corporation (LLC) incorporated in the State of Delaware, established in order to further TJF's missions to the Middle East. The financial resources of the LLC noted above are consolidated in these financial statements because TJF is the sole member.

TJF established the Joshua Fund (R.A.) (TJFRA) in Israel in 2008; however, on January 1, 2020, TJF's board of directors decided to relinquish control over TJFRA and grant the net assets back to them. Accordingly, TJFRA's assets and liabilities were removed from the consolidated financial statements as of that date. The net of these amounts was \$440,931 and is recorded as a non-operating grant expense due to deconsolidation in the consolidated statements of activities and the consolidated statements of functional expenses for the year ended December 31, 2020.

# 2. **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

TJF maintains its accounts and prepares its consolidated financial statements on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The significant accounting policies followed are described below to enhance the usefulness of the consolidated financial statements to the reader.

### PRINCIPLES OF CONSOLIDATION

The consolidated financial statements as of and for the years ended December 31, 2020 and 2019 include the financial resources and activities of TJF and the LLC. All material transactions and balances between TJF and the LLC have been eliminated in the consolidation. TJF and the LLC will collectively be referred to as TJF. The consolidated financial statements as of and for the year ended December 31, 2019 include the financial resources and activities of TJFRA.

### **Notes to Consolidated Financial Statements**

December 31, 2020 and 2019

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

## FOREIGN OPERATIONS

Management has reviewed the assets in other countries consolidated as of December 31, 2019, and in its opinion determined they are under the control and ownership of the ministry and meet the requirements for consolidation as set forth by the Not-for-Profit-Entities Topic of the FASB ASC. While such items are recognized as assets of the ministry, it should be noted that the political situation in many other countries is subject to rapid change. Therefore, the reader should be aware that while the ministry believes the assets are properly stated at the date of this report, subsequent changes could occur that would adversely affect the realizable value of the assets in other countries. In addition, it should be understood the carrying value of the assets in other countries may not be representative of the amount that could be realized should the assets be sold. The account balances relating to foreign operations are reflected in the consolidated financial statements in U.S. dollars.

### CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash and short-term, highly liquid investments with an original maturity term of three months or less. TJF has cash and cash equivalents on deposit with financial institutions that exceeded federally insured limits by approximately \$1,260,000 and \$1,490,000, as of December 31, 2020 and 2019, respectively. TJF has not experienced any losses on such accounts and believes it is not exposed to any significant credit risk.

## **RESTRICTED CASH**

Restricted cash consists of funds on deposit with a financial institution as collateral for foreign currency exchange transactions.

## CERTIFICATES OF DEPOSIT

Certificates of deposit consist of certificates of deposit with an original maturity term of more than three months and are carried at cost.

### PROPERTY AND EQUIPMENT

TJF capitalizes property and equipment purchases exceeding \$3,000 and expenses lesser amounts in the year purchased. Property and equipment are recorded at cost. Donated items are recorded at their fair market value on the date of the gift. Depreciation and amortization is computed on the straight-line method over the estimated useful lives of three to ten years.

#### **CLASSES OF NET ASSETS**

The net assets of TJF are reported in the following classes:

*Net assets without donor restrictions* are currently available at the discretion of the board for use in the TJF's operations.

### **Notes to Consolidated Financial Statements**

December 31, 2020 and 2019

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

### CLASSES OF NET ASSETS, continued

Net assets with donor restrictions include resources restricted by donors primarily for use with certain projects.

## SUPPORT AND REVENUE

Contributions are recorded when made, which may be when cash and other assets are received or when unconditionally promised. Contributions of goods, services, and other assets are recorded at the fair market value at the time of the gift. Contributed services of \$64,250 and \$133,300 are included in contributions in the consolidated statements of activities for the years ended December 31, 2020 and 2019, respectively. TJF reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the contributed amounts. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. All contributions are considered available for use without donor restrictions unless specifically restricted by the donor.

### FUNCTIONAL ALLOCATION OF EXPENSES

The statements of functional expenses report certain categories of expenses that are attributable to program or support activities of TJF. These expenses include depreciation and amortization, which are allocated based on the useful lives of the assets. Salaries and benefits are allocated based on time and effort, and costs of other categories are allocated based on the purpose of the expense.

## 3. LIQUIDITY AND FUNDS AVAILABLE:

The following table reflects TJF's financial assets as of December 31, 2020 and 2019, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, or the governing board has set aside the funds for specific contingency reserves and projects. TJF structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Because TJF provides resources to partners in a region of the world that sometimes experiences unrest, TJF endeavors to keep adequate liquidity to meet short-term critical and humanitarian needs emanating from crisis events. Management monitors cash flows closely through board meetings and detailed financial analysis.

# **Notes to Consolidated Financial Statements**

December 31, 2020 and 2019

# 3. LIQUIDITY AND FUNDS AVAILABLE, continued:

	December 31,				
		2020		2019	
Financial assets:					
Cash and cash equivalents	\$	3,539,156	\$	2,790,659	
Restricted cash		33,003		33,043	
Certificates of deposit		1,631,797		1,901,177	
Financial assets, at year-end		5,203,956		4,724,879	
Less those unavailable for general expenditures within one year, due to:					
Restricted cash		(33,003)		(33,043)	
Project funds not expected to be spent		(30,840)		-	
Board designated		(1,000,000)		(1,000,000)	
Financial assets available to meet cash needs for general					
expenditures within one year	\$	4,140,113	\$	3,691,836	

# 4. PROPERTY AND EQUIPMENT–NET:

Property and equipment—net consist of:

	December 31,				
	 2020		2019		
Software	\$ 198,669	\$	195,379		
Vehicles	-		175,227		
Website development	37,190		37,190		
Furniture, fixtures, and equipment	 5,861		7,705		
	 241,720		415,501		
Less: Accumulated depreciation and amortization	 (234,944)		(395,513)		
	\$ 6,776	\$	19,988		

# 5. BOARD DESIGNATED:

TJF has board designated net assets of \$1,000,000 for both years ended December 31, 2020 and 2019, respectively. Balance consist of board designated funds for safety reserves.

### **Notes to Consolidated Financial Statements**

December 31, 2020 and 2019

# 6. NET ASSETS WITH DONOR RESTRICTIONS:

Net assets with donor restrictions consist of the following as of:

		December 31,				
	2020			2019		
Rapid response fund	\$	30,840	\$	-		
Humanitarian projects		-		2,694		
Israeli relief projects				14,609		
	\$	30,840	\$	17,303		

## 7. COMMITMENTS:

TJF has accounting service agreements and also leases an apartment through various cancellable and noncancellable operating leases. Service agreement and rent expense, for both cancellable and noncancellable commitments, for the years ended December 31, 2020 and 2019, was \$331,364 and \$359,600, respectively. Future minimum payments for noncancellable agreements as of December 31, 2021 are \$19,350.

## 8. <u>RETIREMENT PLAN:</u>

TJF sponsors a 401(k) defined contribution plan for all employees who are over the age of 21 and have worked at TJF for at least six months, but are not fully vested until one year of service. TJF provides a direct match up to 3% of employee contributions and 1/2 match of employee contributions between 3% and 5%. Total contributions were \$25,263 and \$26,184 for the years ended December 31, 2020 and 2019, respectively.

## 9. RELATED PARTIES:

Approximately \$113,000 (1.9%) and \$60,000 (1.1%) of contribution revenue was received from related parties, including certain members of the Board of Directors and their immediate family members, during the years ended December 31, 2020 and 2019, respectively.

During the years ended December 31, 2020 and 2019, the TJF Founder and Chairman of the Board of Directors donated contributed services to TJF in the amounts \$64,250 and \$133,300, respectively, which are included in contributions in the consolidated statements of activities.

TJF shares a common member of its Board of Directors with TJFRA. In addition, the Executive Director of TJF is a member of the Board of Directors of TJFRA. During the year ended December 31, 2020, TJF granted funds of approximately \$700,000 to TJFRA. In addition, included within accounts payable and accrued expenses on the consolidated statements of financial position is \$84,933 owed from TJF to TJFRA as of December 31, 2020.

### **Notes to Consolidated Financial Statements**

December 31, 2020 and 2019

# 10. OPERATING AND NON-OPERATING ACTIVITIES:

The activity of TJF has been reported in the consolidated statements of activities in the following two categories: operating and non-operating. Operating includes the core activities of the organization. Non-operating includes all other activities that are not recurring and normally carried on in the course of TJF's operations, consisting of the gains and losses related to foreign translation differences and grant expense due to deconsolidation during the years ended December 31, 2020 and 2019.

### 11. RISKS AND UNCERTAINTIES

In March 2020, the World Health Organization declared the outbreak of the coronavirus (COVID-19) as a pandemic which continues to spread through the United States. COVID-19 has caused a severe negative impact on the world economy and has contributed to significant volatility in financial markets. The duration and impact of the COVID-19 pandemic, as well as the effectiveness of government and central bank responses, remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position and change in net assets of TJF for future periods. Management is carefully monitoring the situation and evaluating its options as circumstances evolve.

## 12. SUBSEQUENT EVENTS:

Subsequent events were evaluated through May 6, 2021, which is the date the consolidated financial statements were available to be issued.